



Recruitment Consultant

Page Personnel • Parramatta NSW 2123



Base pay

\$50,000 - \$70,000



Work type

Full time



Contract type

Permanent

Perks

Christmas party

Skills

RECRUITING

OFFER NEGOTIATION

RECRUITMENT

TALENT DEVELOPMENT

Full job description

- UK listed global company with 153 offices in 35 countries
- Market leading commissions, bonuses and incentives

About Our Client

Established in London in 1976, we've been bringing the world's best employers and brightest professionals together for over 40 years. As an organically grown business, we are passionate about career progression and offer our people unrivalled talent development programmes Page Executive, Michael Page and Page Personnel make up the recruitment powerhouse PageGroup. Join our culture of success and expand your career horizons around the PageGroup world.

Job Description

- Work closely with clients to gain a comprehensive understanding of the hiring needs for each position
- Manage the full recruiting life cycle across a variety of open roles

Job details



Date posted

04 Mar 2022



Category

Accounting



Occupation

Other



Base pay

\$50,000 - \$70,000



Contract type

Permanent



Work type

Full time



Job mode

Standard business hours



Work Authorisation

**Australian citizen /
Permanent resident**

helping clients find, hire, and retain quality talent

- Business development to new and existing clients. Business development can refer to objective based calling, meeting with new and existing clients, pitching on new projects, networking lunches and events or candidate floating
- Stay active with current with job boards, social networks, and platforms to find talent, and plan, create, and release job descriptions and announcements

Daily and Weekly Responsibilities

- Work and form relationships with clients to know the ins and outs of their departments and better understand their hiring needs and job specifications
- Develop and release job postings on a platforms, such as social media and job boards
- Utilise knowledge of multiple recruiting sources and execute innovative recruiting strategies to find quality candidates and prospect for new business
- Screen resumes and prospects, qualify, interview, and manage candidates throughout the interview process from interviews preparations to assisting with final offer negotiation
- Maintain a database of candidate records, including active and passive prospects, hired and fired employees, and other candidate relationships
- Follow up on interview process status and update records in internal database
- Build mutually beneficial relationships with clients and candidates and work as part of a passionate team to maximise PageGroup's commercial performance.

The Successful Applicant

- Experience in customer service or sales is highly rewarded
- Exceptional communication, interpersonal, and decision-making skills
- A natural drive to succeed in your personal goals and celebrate the success of the team
- The ability to build relationships with different people and personalities
- The ability to handle adversity and rejection

What's on Offer

- Flexible working arrangements - laptop and phone provided
- Annual volunteering day and various giving back initiatives throughout the year
- Competitive commissions
- An inclusive environment where diversity is celebrated. Join one of our growing internal
- networks: Women@Page, Parents@Page, Pride@Page, Ability@Page and FirstPeoples@Page
- Monthly office and quarterly team events, midyear functions, Christmas

party, annual awards nights, individual awards to dine in top restaurants, Red Balloon voucher incentives.

- Annual High Flyers trips to locations such as Dubai, Hong Kong, Bali and Hawaii
- Excellent open plan office environments to encourage a collaborative workforce